

A REFERRAL is the best sales lead you can get!

A customer will remember how the cutover went more than anything else about your company.

If the system isn't complete, you might not get paid... *and* it'll cost you many years of referrals!

Oh No! I Forgot...

And Now the Customer Won't Pay!



Only \$39.95

#CID2A

Includes Book & Disk!

- Our **SITE SURVEY** will help you ask the right questions to make sure the right stuff gets installed... *At the Cutover!*
- Our **KEY SHEET** will make sure that every phone is programmed and designated correctly... *At the Cutover!*
- Our **CO LINE SHEET** will make sure that the phone lines get ordered and installed correctly... *At the Cutover!*
- Our **JOB MATERIAL SHEET** will make sure that all of the equipment that the installer needs is staged for him, so he can cut the system. *It's really costly to have installers leaving a job to go pick up equipment!*



A Great Training Aid!

Pays for itself on your next job!

All forms are on DISK in Word format, which allows you to customize the forms!

NEW!

Modular • Line Powered • Install In-Series
• Program from Touch Tone Phone...
Even Remotely!

Your Choice:
\$48.95
3 @ \$44.95



2 NEW Problem Solvers...

DTMF Flash Generator #MIS1D

Dial a digit or a string of digits, and the **DTMF Flash Generator** opens the line for a programmable length of time!

- Always listening for Activation Digits
- Install *In-Front* of a PBX or Key System, to Flash the CO Line
- Programs up to 1060ms, to allow you to hang up the line!

Use it if...

- There's no button left to make a Flash Button, or *there is no* Flash Button
- Flash is blocked by Toll Restriction • The user can't figure out how to Flash
- Your Voice Mail won't do a Hook-Flash, to transfer a call on the CO line

DTMF Tone Generator #MIS1H

Dial a digit or a string of digits, and the **DTMF Tone Generator** makes any digit or string of digits you need!

- Always listening for Activation Digits
- Useful with NT Voice Mail, which hangs up if you program it to dial a # (Just use the DTMF Tone Generator to make a ** dial a #)

DTMF Dry Closure Generator #MIS1C 79.95 • 3 @ \$74.95

Dial one or a string of digits, and activate a dry closure. Programmable Dry Closure time, or works as a toggle - on/off. Programs from Touch Tone Phone.

CPC Generator

Make a Single Line Station Port HANG UP!

Voice Mail • Answering & Dictation Machines • Remote Control • Channel Banks

- Many Key Systems and PBXs don't pass the CPC signal from the CO line to a single line station port!
- Listens for 4 sec of Dial, Busy, Reorder or ANY repeating cadence... and *opens the line until it's hung up!*

\$74.95

#MIS1I

World's Best Toll Restrictors

- Programmable from Touch Tone Phone
- Restricts BOTH Tone & Rotary Dialing
- Programmable 4 Digit Override Code for Boss
- Line Powered! (No batteries - No transformers)
- Over 200 Digit Memory! • Program Digit Limit
- Program Allowed Area Codes
- Program Allowed Exchanges
- Program Allowed Phone #s
- Restrict 800, 900, 976!
- **Optional Call Timer... Cuts Off the Call in 1 to 60 minutes! (Add \$10)**

Now Includes Surge Protection!

Nobody knows what it is!

Surface: #SWI 5A
Surface w/Timer: #SWI 5C
Flush: #SWI 5B
Flush w/Timer: #SWI 5D



Includes Adhesive Mount

Replaces the Flush or Surface Mount Jack... or put it in the Phone Room.

\$48.95

3 @ \$43.95

Call Timer:
Add \$10.00



www.sandman.com

• Mike Sandman... Chicago's Telecom Expert •
• 390 E. Irving Park Rd. • Roselle, IL 60172 • 630-980-7710 •

