

# The days where a phone man would learn from working with a Journeyman for 4 Years are Gone!



Scene from "Installation Secrets & More Fantastic Tools" Training Video. Mike Sandman shows you the Fastest & Easiest ways to run wire, and lots more in a 2 Tape Set.

Get hired, get a work order and get in your truck... learn it as you go! Our Training Videos are a painless, effective and economical way to build your company. I wish I'd known this stuff 20 years ago!

## 30 Day Money-back Guarantee

We've sold *thousands* of this 2 tape set. Isn't it time you found out what all those other phone men know? They're getting home in time for dinner!

### Some of the Dozens of Topics Covered:

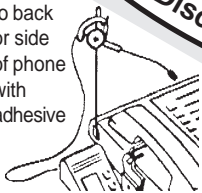
- Fishing Walls with Styrofoam Insulation
- Avoiding drilling thru water pipes
- Fishing pipes with a *zillion 90's*
- Fastest ways to fish insulated & non-insulated walls
- Fishing into attics
- Finding unlabeled wires
- AT&T 110, N.T. BIX & Krone Blocks
- Splicing Cables
- Dealing with Headers
- Fishing thru "voids"
- Preventing kinks in cables
- Running wire without lifts
- Testing Cables
- Stripping Cables
- Fastest ways to fish ceilings
- Testing paging systems
- Testing Loop Current
- Testing AC Circuits
- Testing db Loss
- Testing RS-232
- Testing DTMF Dialers, VMail, IVR

## Watch It Again!

There's so much information packed into this video, that you can't get it all the first time!

Mention this Catalog for a \$30 Discount!

Mounts to back or side of phone with adhesive



Take a look around your customer's office next time you're there. Do people have a hard time telling when someone using a Headset is on the phone?

## NEW: Busy Light

With 7' Cord



Version Now Available! **\$29.95** 5 @ \$27.95

IF IT'S HANGING HERE... IT'S NOT GETTING SQUISHED!

## HEADSET HOLDER

This REALLY Saves Expensive Headsets from Breakage, and makes desks look NEATER too!

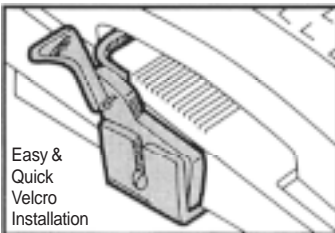
Customers Love 'em! **\$6.95 each** (10 @ \$6.50)

## HANDSET LIFTER FOR HEADSETS

Fits 99% of electronic phones!



Makes Headset Use EASY!



Easy & Quick Velcro Installation

**\$10.95 ea.** (5 @ \$9.95) Using a headset without one of these is a real pain! Keep headsets from being shoved into a drawer!

2500 Set Version: **\$8.95 ea.** (10 @ \$7.95)

The "Fix It On Site" Training Video

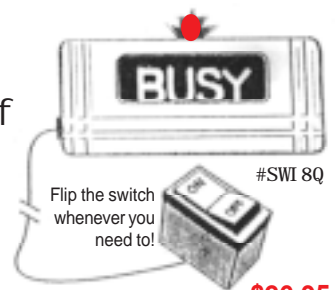
has 2 hours of tips on repairing all brands of business phones... Usually in 10 min. or less!

Get BOTH "Fix It On Site" & "Installation Secrets" this Month for **\$89.95!**

## NEW Manual Version of BUSY LIGHT

If you keep getting disturbed when you don't want to be...

**This is the Answer!**



Flip the switch whenever you need to!

#SWI 8Q

**\$26.95**



www.sandman.com

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