



Much Easier than You Think!

# "Fiber Optic / Cat 5" Training Video

Are you going to let others get the most profitable parts of your jobs?

Kerry Vest shows you how to pull, prepare, polish, connectorize and splice fiber.

He also shows you how to test it - an integral part of the installation process. The segment on Fusion Splicing is incredible!

Kerry does this all day - every day - and he shows you some of the short cuts and production secrets he's learned through the years.

Fiber is profitable, with the highest margins possible for cabling. It's not that hard, or mysterious. You just need someone like Kerry to show you how!

Kerry and Mike Sandman also show you how to pull, terminate, test - and give your customer the Certification of his CAT 5 cable using a PentaScanner.

**Yes...** You can do CAT5 & Fiber after watching this 3½ Hour Video!

Fiber is the most profitable work you can do in the phone business right now.

#CID5L

**\$189.95**, but mention this cat. for **\$30 OFF!**

**\$159.95**  
**3½ HOURS**

## Service call stopper!

Stick our Economy Anti-Static Strip on the phone and/or keyboard, ground the 7' wire, and watch those service calls for strange intermittent problems disappear!

#MIS90

Keep some in your Truck!



Closeout!

**Touch Strip**



**Touch Strip**

### Phones Don't Shock People!

People build up a static charge in their body, and Shock the Phone (closest thing to ground)! Cut our self adhesive Economy Touch Strip to fit the phone, and ground the included wire. Problem Solved!

\$5.95 ea. • 3 @ \$5.50 • 10 @ \$4.50!

## ARM HOLSTER!

Holds Tie Wraps, a Marker and Scissors or Dikes!

Keep those Tie Wraps right where you need them!

#HND8C



**\$12.95**

## Telrad Handset Transmitter IC:

Fixes No Transmit on Handset! Zapped! (again)

Chip & Socket: \$2.99 for the pair (10 @ \$2.59 ea.)

When a Telrad (and other brands too) LCD type phone gets hit by static electricity from the mouthpiece, it often blows the 8 pin IC located near the handset jack wires on the motherboard. Stick a socket in, then put the chip in the socket and it's fixed!

#SWI 3R

## Locking Indoor / Outdoor 4 Conductor Phone Jack

Limited Quantity!

**\$3.99 ea.**

10 @ \$2.99

#KIT1D

1 1/8" Deep Super Strong Plastic Case  
Locks with Padlock to Prevent Unauthorized Use!



\$49.95  
3 @ \$46.95  
In-Use Indicator



Interruptions!



With 6' Cord

...and Amplifies your calls too!

Use on Cubicle, or on Top of Monitor!

Connects In-Series w/ Headset or Handset Cord!



#HST4T

Comes with Easy-to-See White Lens

Red or Amber Lens: \$1.99 ea.



www.sandman.com

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