


You need a Professional
Anti-Static Elastic Wrist Strap #HND1N **\$14.95**
 You really feel dumb when the system crashes because you touched a card! *I know!*



Soldering / Desoldering #T001A **\$44.95**
World's Best Portable Tool!
 Plunger Type Solder-Sucker built into a Soldering Pen.
 • Works like a \$500 Bench type unit... fits right in your case!
 • **ONE HANDED OPERATION**



This Tool means the difference between "Oh S___", "I've gotta change a hookswitch, and "Oh Boy", I've gotta change a Hookswitch.

10 Times Faster & Easier than sucker/bulb or wick! Hey, I don't care how long you've been using a separate bulb or plunger, it'll go LOTS Faster & Easier with this Tool!

Solder Wick #TLS1B **\$1.59**
 5' Roll - 2mm Width



SPUDGER & PENCIL CLIP #T001D **29¢** NEW!
 (Spudger NOT included)
 Impossible to Find! Keeps you from losing your Spudger!



Kester SOLDER #SWI 3F **\$2.59**
 Pocket tube with clip... Keep a spare around!
Toshiba 6500 & DKT 21xx Handset Wall Clip: \$2.59
 100@ \$1.99ea.
 #SWI 5R




CRITICAL+ 15 Ft. SOLID WIRE MODULAR CORDS!!!
 These Cords can be real Life Savers!
 • These are the *handiest* things you can carry in your case! I do lots of specials... paging, bells, single line equipment, and I use these to hook them all up! *Real Time Savers!*
 • Make your own octopus cables, and hook up Modular KSUs to 66 Blocks. Cut them to the right length to make a **REALLY NEAT** install!
 • All cords wired straight thru... Use both ends with the same cutdown!
 • **Get 2 per double ended cord!**
 2 Pair: \$2.99 ea. • 3 Pair: \$3.49 ea. • 4 Pair: \$4.89



IC Chip Extractor #HND5B **\$3.99**



Bag of 10 51A Lamps for 1A2 - Tested Good **\$ 8.95**
 #SWI 6E



New Math Lesson: How Does This Sound?
Any Phone Repaired for \$25
It's a great deal, UNLESS you can fix the phone yourself for \$10 (New Math), and avoid using Old Math:

- Going back to the shop and returning with a refurbished phone or a loaner: **\$15.00**
- Repair: **\$25.00**
- Shipping there: **\$3.00**
- Wait 10-30 days: **?**
- Shipping back: **\$3.00**
- Yearly cost of used phone for inventory (or truck stock) to use as a replacement: **\$40.00**

\$ 86.00
Or if the repair costs \$50: \$ 111.00!

Are you using Old Math or New Math?
 Many of our customers are fixing 60 to 70% of the phones they WERE sending in for repair!
Our Training Video and Repair Parts = New Math!

Phones with these Switches were DESIGNED TO GO BAD, & Every One Will!

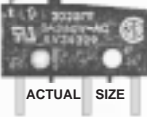
This isn't High Tech stuff, but the manufacturers have convinced you it is, so you'll keep sending those phones in to be refurbished for \$50+. I've been fixing these phones for less than the cost of shipping them out since 1986. I still make money charging **\$15 per switch** (\$30-45 per phone) + labor, & I'm keeping the Customer Happy! If there's a maintenance contract, I make money by replacing all the switches, then hardly hearing from him again!

HOOKSWITCHES

Toshiba 5/6000 Replacement... Works Lots BETTER Than Original! \$3.89
 Does NOT work on Macrotel or Prostar
\$2.89 in 50 Quantity



FREE!! See HOOKSWITCH SPECIAL! Fits TIE &
 COMDIAL EXECUTECH • SRX GOLDSTAR • CONCORD • BITRONICS INTERTEL • SIEMENS • VODAVI RELIANT • TELPLUS • NORTHCOM PREMIER • MACROTEL • TELRAD GOLDSTAR • ITT 701/3100 • KANDA OPUS • SW BELL • and MORE!
\$2.99 ea.
 20 Minimum



Other Hookswitches:
 Panasonic KXT
 308-616-1232 Series: \$11.99
 7000 Series: \$ 5.99

Premier ESP • SW Bell Intertel GX, GLX, GMX
 Use the OLD Metal Bar!
 Curved Bar (Short): 25¢ • Long Bar NOT Available
CALL for TIP on fixing ESP switches! \$3.19



AT&T Spirit / System 75 Partner / Legend Optical Hookswitch: **\$3.49**
 50 Qty AT&T @ \$2.99 ea.

TIE HOOKSWITCH SPECIAL
 For TIE etc... Buy 30, Get 10 FREE
 Buy 60, Get 30 FREE
 Buy 100, Get 50 FREE
 \$2.99 Hookswitch or get a FREE Solder/Desolder Tool w/40 Switches!

TIE 612, CX, VDS & Isoetec Optical **\$3.99**
 TIE TC / Ultracom Complete Assembly with Ribbon Cable (No soldering): **\$23.50**

Toshiba EKT6500 & DKT2000 Hookswitch! #SWI 2G
\$2.29
20 @ \$1.89
 Not Actual Size



Extrom / Trillium
 Talk-To: **\$14.99**
 Macrotel Excel: **\$ 3.49**
 Premier 2600 Set: **\$ 3.49**
 Galaxy DELTA: **\$ 8.99**